



May 20, 2009

RE: Pattillo Construction Reference

To whom this may Concern,

Pattillo Construction Company built my company's distribution facility in 2004. As I recall, we were leaning heavily towards choosing a local contractor at the time but because Pattillo had recently built another facility in the industrial park we gave them a shot at bidding on our project. After our first few meetings, we were extremely impressed with their professionalism, presentation, knowledge, the design build concept, and their construction time lines. Their upfront price was not the cheapest but we felt after digging into the numbers they were much more comparable than first thought. In choosing a company, you have to feel good about the trustworthiness and integrity of the people you are dealing with and we really felt good about Pattillo. We felt we could partner with them and they would stand behind their work and be flexible in responding to our changing needs, and that they would do what ever it took to take care of us. After checking references, our feelings were substantiated and we made the decision to move forward with them. We thought their specialization in manufacturing and distribution construction and their philosophy of working superintendents and not construction trailer management, like a lot of other companies, were a big plus. Not to say everything was perfect and everything went according to plan, but we worked through all of our differences in a satisfactory manner. Also as the job unfolded, we began to see some of the quality products being installed that were not specified but were apart of the initial bid, further validating some of their pricing and job qualities. We were very pleased with their commitment to satisfy the customer and make sure everything was satisfactory at the conclusion of the job. In the scope of any construction project, there are changes and mistakes are made. Pattillo took ownership of their mistakes and resolved each one satisfactorily. They worked their final punch list until everything was done, no matter how many times it took to get resolved. And when we had a problem after we took possession, it only took one phone call and they were right back over here taking care of it, no matter how small of a job or how far of a drive. Very impressive in my opinion and a quality that speaks volume about their company. Service after the sale was one of my initial concerns in choosing a nonlocal company but never was it a problem. In the end, we were very satisfied with the decision to use Pattillo.

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