

# JOHN C. DRAKE

## Vice President Business Development



John Drake has been with the Pattillo family of companies for over twenty years and is responsible for all business development activities for the company. John has extensive experience with the development of speculative and manufacturing/distribution facilities and has completed more than 40 build-to-suit projects. John is responsible for Pattillo Construction Corporation's business development efforts focused on establishing, maintaining and cultivating relationships with customers, brokers, site consultants, communities and state economic development groups.

John received his undergraduate degree in Political Economy and Philosophy from Wofford College in 1993.

### PROFESSIONAL AFFILIATIONS

Society of Industrial and Office Realtors (SIOR)  
National Association of Industrial and Office Properties (NAIOP)  
Atlanta Commercial Board of Realtors  
Georgia Economic Developers Association (GEDA)  
Associated Builders and Contractors of Georgia (ABC)  
SEDC

### EDUCATION

Bachelor of Political Economy  
and Philosophy  
Wofford College

### EMPLOYMENT HISTORY

23 Years in Construction

### RECENT PROJECTS

#### *Tower Automotive*

Greenville, South Carolina | 200,000 SF

#### *Kubota NDC Expansion*

275 Orange Court Jefferson, Georgia | 620,000 SF

#### *Tatsumi Intermodal USA*

3725 Gateway Centre Parkway Gainesville, Georgia | 112,840 SF

#### *Oechsler Speed Factory*

601 Cherokee Parkway Acworth, Georgia | 75,000 SF

#### *Bitzer US, Inc.*

4080 Enterprise Way Flowery Branch, Georgia | 54,000 SF